

About Walmart Stores

- An expanded Walmart store will combine full grocery lines and general merchandise under one roof.
- The Food Center includes bakery goods, deli foods, frozen foods, meat and dairy products and fresh produce.
- More than 2,700 Walmart stores nationwide and 40 in California offer a full line of groceries.



The new Poway store will offer a variety of fresh vegetables



Conceptual rendering of new Poway store

Walmart in Poway

- The Poway Walmart currently employs about 350 associates, many of whom reside in Poway. The new store will bring additional jobs, which means more opportunities for the community.
- The exterior of the store will be updated and modernized to reflect the architectural style of the community and the redevelopment that has taken place along Poway Road. The store interior also is slated for remodeling.

Giving Back to the Community

- Your Poway Walmart store is actively involved in the community. From sponsoring Chamber of Commerce events to the Poway Rodeo, we are excited to be a part of your lives.
- Since 1996, the Poway store has contributed nearly \$800,000 to local organizations and events, including the fire and sheriff departments, schools, libraries, churches and youth sports.
- Walmart Stores, Inc.'s philosophy of operating globally and giving back locally was greatly evident during the October 2007 wildfires. The company donated \$1.4 million in cash and merchandise to aid relief efforts.
- The Poway Walmart store served as an emergency center and evacuation hub for the City of Poway and all Powegians. Manager Art Gladue and store associates stayed open around the clock to provide needed supplies and shelter to emergency personnel and victims.



Poway Walmart associates staff a booth at the Poway Rodeo

Job Opportunities

- The average wage for regular, full-time hourly associates in California is \$12.05 per hour — significantly more than the \$8.00 minimum hourly wage in California.
- More than 94 percent of associates have health coverage through Walmart, spouses or alternative forms of insurance.
- Walmart offers competitive benefits including health care coverage, career training programs and opportunities for advancement. Other associate benefits are:
 - 401(k) plan
 - Profit-sharing plan
 - Stock-purchase plan
 - Company-paid life insurance
 - Business Performance-based bonuses
 - Health Savings Accounts (HSAs)
 - Merchandise discounts
 - Vacation pay
- Many Walmart associates have careers with the company spanning 10 years or more, and more than three-quarters of Walmart store managers began their careers as hourly associates.



With 1.4 million U.S. associates, Walmart is the country's largest private employer



The bakery will provide fresh breads and danishes

Positive Economic Impacts

- Walmart supports our local economy. In Fiscal Year 2008, Walmart Stores, Inc., purchased more than \$44.4 million of goods from eight Poway businesses employing more than 600 people.
- A recent look at Walmart's 10 year presence in Durango, Colorado, demonstrates the positive economic impact we have on local communities. Since our arrival in Durango in 1998, tax revenues have soared and more than 20 new businesses have opened. At the same time, Durango's downtown has continued to thrive with previously existing businesses remaining unaffected.
- A recent study of 21 California cities with Walmarts selling groceries found that taxable retail sales increased by \$79 million on average in the year following the Walmart opening. (Navigant Consulting)

For more information, please visit our Web site at www.walmart-poway.com or call 858.737.7946.